



**Universitas Negeri Surabaya
Faculty of Social and Legal Sciences,
Bachelor of Laws Study Program**

**Document
Code**

SEMESTER LEARNING PLAN

Courses	CODE	Course Family	Credit Weight			SEMESTER	Compilation Date																																																			
International Business Contracts	7420102137	Study Program Elective Courses	T=2	P=0	ECTS=3.18	7	December 1, 2023																																																			
AUTHORIZATION		SP Developer	Course Cluster Coordinator			Study Program Coordinator																																																				
		Mahendra Wardhana, S.H., M.Kn.	Mahendra Wardhana, S.H., M.Kn.			Vita Mahardhika, S.H., M.H.																																																				
Learning model	Case Studies																																																									
Program Learning Outcomes (PLO)	PLO study program that is charged to the course																																																									
	PLO-19	Upholding human values by working together and having social sensitivity																																																								
	Program Objectives (PO)																																																									
	PO - 1	Students understand the concept of International Business Contracts																																																								
	PLO-PO Matrix																																																									
		<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 5px;">P.O</td> <td style="padding: 5px;">PLO-19</td> </tr> <tr> <td style="padding: 5px;">PO-1</td> <td style="padding: 5px;"></td> </tr> </table>		P.O	PLO-19	PO-1																																																				
P.O	PLO-19																																																									
PO-1																																																										
PO Matrix at the end of each learning stage (Sub-PO)																																																										
	<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td rowspan="2" style="padding: 5px;">P.O</td> <td colspan="16" style="text-align: center; padding: 5px;">Week</td> </tr> <tr> <td style="padding: 5px;">1</td> <td style="padding: 5px;">2</td> <td style="padding: 5px;">3</td> <td style="padding: 5px;">4</td> <td style="padding: 5px;">5</td> <td style="padding: 5px;">6</td> <td style="padding: 5px;">7</td> <td style="padding: 5px;">8</td> <td style="padding: 5px;">9</td> <td style="padding: 5px;">10</td> <td style="padding: 5px;">11</td> <td style="padding: 5px;">12</td> <td style="padding: 5px;">13</td> <td style="padding: 5px;">14</td> <td style="padding: 5px;">15</td> <td style="padding: 5px;">16</td> </tr> <tr> <td style="padding: 5px;">PO-1</td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>	P.O	Week																1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	PO-1																							
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PO-1																																																										
Short Course Description	The intensity of cross-border business transactions is increasing in this era of globalization. These activities require legal regulations that can guarantee and protect the interests of the various parties involved directly or indirectly. This course is constructed to; Theoretically, students are expected to gain knowledge regarding sources, principles, concepts and rules relating to International Business Law; and practically, students are expected to be able to analyze legal issues that occur in international business transactions																																																									
References	Main :																																																									
	<ol style="list-style-type: none"> 1. dasar hukum perdata internasional, Dr. bayu Seto H, SH.,LL.M, PT. CITRA ADITYA BAKTI, bandung 2013. 2. kontrak bisnis internasional (elemen-elemen penting dalam penyusunannya), Afifah Kusumadara, SH., LL.M., SJD. , Sinar Grafika, 2013 3. Hukum Kontrak Internasional (the Law of International contract), Prof. Dr. Ida BAGus Wyasa Putra, SH., M.Hum, Refika Aditama,2017 																																																									
	Supporters:																																																									
	<ol style="list-style-type: none"> 1. INCOTERMS 2. UNIDROIT 3. WTO 4. GATT 5. GATS 																																																									
Supporting lecturer	Mahendra Wardhana, S.H., M.Kn. Astrid Amidiaputri Hasyiyati, SH., M.Kn.																																																									
Week-	Final abilities of each learning stage (Sub-PO)	Evaluation	Help Learning, Learning methods, Student Assignments, [Estimated time]			Learning materials [References]	Assessment Weight (%)																																																			

		Indicator	Criteria & Form	Offline (offline)	Online (online)		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	know in general about international business contracts	<ol style="list-style-type: none"> 1.understand the nature of international business contracts 2.know the history of international business contracts 3.outlines the principles contained in international business contracts 4.distinguish international business contracts v. international agreement 	Criteria: good is bad Form of Assessment : Participatory Activities, Tests	4 X 50 discussion lecture		Material: international business contracts References: <i>international business contracts (important elements in their preparation), Afifah Kusumadara, SH., LL.M., SJD. , Sinar Graphics, 2013</i>	5%
2	know in general about international business contracts	<ol style="list-style-type: none"> 1.understand the nature of international business contracts 2.know the history of international business contracts 3.outlines the principles contained in international business contracts 4.distinguish international business contracts v. international agreement 	Criteria: good is bad Form of Assessment : Participatory Activities	4 X 50 discussion lecture		Material: international business contracts References: <i>basics of international private law, Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.</i>	3%
3	contract concepts and techniques according to the Common Law tradition contract concepts and techniques according to the Civil Law (INA) tradition	<ol style="list-style-type: none"> 1. Students are able to understand the forms and techniques of contract according to Common Law 2. Students are able to understand the forms and techniques of contracts according to Civil Law 	Criteria: GoodMediumPoor Form of Assessment : Participatory Activities, Project Results Assessment / Product Assessment	discussion, group 4 X 50		Material: Common Law Library concepts: <i>International Contract Law (the Law of International Contract), Prof. Dr. Ida BAgus Wyasa Putra, SH., M. Hum, Refika Aditama, 2017</i>	3%

4	contract concepts and techniques according to the Common Law tradition contract concepts and techniques according to the Civil Law (INA) tradition	<ol style="list-style-type: none"> 1. Students are able to understand the forms and techniques of contract according to Common Law 2. Students are able to understand the forms and techniques of contracts according to Civil Law 	Criteria: GoodMediumPoor Forms of Assessment : Participatory Activities, Portfolio Assessment, Tests	discussion, group 4 X 50		Material: Common Law Library concepts: <i>International Contract Law (the Law of International Contract)</i> , Prof. Dr. Ida Bagus Wyasa Putra, SH., M. Hum, Refika Aditama, 2017	2%
5	Unidroit international commercial contracts	<ol style="list-style-type: none"> 1. able to explain what a unidroit contract is 2. able to create a form of unidroit contract 3. able to interpret Unidroit contracts 4. able to analyze defaults, set-off and transfer of rights and obligations 	Criteria: OK, on the hunt Form of Assessment : Participatory Activities	lectures, discussions, presentations 6 X 50		Material: Unidroit international commercial contracts References: <i>basics of international private law</i> , Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.	3%
6	Unidroit international commercial contracts	<ol style="list-style-type: none"> 1. able to explain what a unidroit contract is 2. able to create a form of unidroit contract 3. able to interpret Unidroit contracts 4. able to analyze defaults, set-off and transfer of rights and obligations 	Criteria: OK, on the hunt Form of Assessment : Portfolio Assessment	lectures, discussions, presentations 6 X 50		Material: Unidroit international commercial contracts Reference: INCOTERMS	2%
7	Unidroit international commercial contracts	<ol style="list-style-type: none"> 1. able to explain what a unidroit contract is 2. able to create a form of unidroit contract 3. able to interpret Unidroit contracts 4. able to analyze defaults, set-off and transfer of rights and obligations 	Criteria: OK, on the hunt Form of Assessment : Participatory Activities	lectures, discussions, presentations 6 X 50		Material: Unidroit international commercial contracts References: <i>basics of international private law</i> , Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.	2%

8	U.S.S	UTS	<p>Criteria: good if you can answer all the questions correctly, enough if you can answer most of the questions correctly, less if you can answer a small part of the questions correctly</p> <p>Form of Assessment : Participatory Activities</p>	2 X 50		<p>Material: UTS Library: <i>basics of international private law, Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.</i></p>	25%
9	international business contract format	Able to create international business contract outlines	<p>Criteria: good, moderate</p> <p>Form of Assessment : Participatory Activities</p>	discussion, assignment 2 X 50		<p>Material: international business contract format Reference: <i>international business contract (important elements in its preparation), Afifah Kusumadara, SH., LL.M., SJD. , Sinar Graphics, 2013</i></p>	3%
10	international business contract format	Able to create international business contract outlines	<p>Criteria: good, moderate</p> <p>Form of Assessment : Portfolio Assessment, Practical Assessment</p>	discussion, assignment 2 X 50		<p>Material: international business contract format Reference: <i>International Contract Law (the Law of International contracts), Prof. Dr. Ida Bagus Wyasa Putra, SH., M. Hum, Refika Aditama, 2017</i></p>	3%
11	able to create the contents of the contract boilerplate clauses	able to make the contents of the contract correctly	<p>Criteria: good poor moderate</p> <p>Form of Assessment : Portfolio Assessment</p>	lecture, assignment 8 X 50		<p>Material: contract boilerplate clauses References: <i>International Contract Law (the Law of International Contract), Prof. Dr. Ida Bagus Wyasa Putra, SH., M. Hum, Refika Aditama, 2017</i></p>	3%
12	able to create the contents of the contract boilerplate clauses	able to make the contents of the contract correctly	<p>Criteria: good poor moderate</p> <p>Form of Assessment : Project Results Assessment / Product Assessment, Portfolio Assessment</p>	lecture, assignment 8 X 50		<p>Material: contract boilerplate clauses Bibliography: <i>basics of international private law, Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.</i></p>	4%

13	able to create the contents of the contract boilerplate clauses	able to make the contents of the contract correctly	Criteria: good poor moderate Form of Assessment : Project Results Assessment / Product Assessment, Portfolio Assessment	lecture, assignment 8 X 50		Material: contract boilerplate clauses Bibliography: <i>basics of international private law, Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.</i>	2%
14	able to create the contents of the contract boilerplate clauses	able to make the contents of the contract correctly	Criteria: good poor moderate Form of Assessment : Practical Assessment, Practice/Performance	lecture, assignment 8 X 50		Material: contract boilerplate clauses References: <i>International Contract Law (the Law of International Contract), Prof. Dr. Ida B Agus Wyasa Putra, SH., M. Hum, Refika Aditama, 2017</i>	5%
15	closing part of the contract	1.closing sentence of the contract 2.attachment attachment 3. international business contract model	Criteria: good/medium Form of Assessment : Participatory Activities	discussion lecture 2 X 50		Material: closing part of the contract References: <i>international business contracts (important elements in their preparation), Aiffah Kusumadara, SH., LL.M., SJD. , Sinar Graphics, 2013</i>	5%
16	UAS	UAS	Criteria: good if you can answer all the questions correctly, enough if you can answer most of the questions correctly, less if you can answer a small part of the questions correctly Form of Assessment : Participatory Activities	UAS		Material: Bibliography : <i>basics of international private law, Dr. Bayu Seto H, SH., LL.M, PT. CITRA ADITYA BAKTI, Bandung 2013.</i>	30%

Evaluation Percentage Recap: Case Study

No	Evaluation	Percentage
1.	Participatory Activities	75.67%
2.	Project Results Assessment / Product Assessment	4.5%
3.	Portfolio Assessment	10.17%
4.	Practical Assessment	4%
5.	Practice / Performance	2.5%
6.	Test	3.17%
		100%

Notes

- Learning Outcomes of Study Program Graduates (PLO - Study Program)** are the abilities possessed by each Study Program graduate which are the internalization of attitudes, mastery of knowledge and skills according to the level of their study program obtained through the learning process.
- The PLO imposed on courses** are several learning outcomes of study program graduates (CPL-Study Program) which are used for the formation/development of a course consisting of aspects of attitude, general skills, special skills and knowledge.
- Program Objectives (PO)** are abilities that are specifically described from the PLO assigned to a course, and are specific to the study material or learning materials for that course.

4. **Subject Sub-PO (Sub-PO)** is a capability that is specifically described from the PO that can be measured or observed and is the final ability that is planned at each learning stage, and is specific to the learning material of the course.
5. **Indicators for assessing** ability in the process and student learning outcomes are specific and measurable statements that identify the ability or performance of student learning outcomes accompanied by evidence.
6. **Assessment Criteria** are benchmarks used as a measure or measure of learning achievement in assessments based on predetermined indicators. Assessment criteria are guidelines for assessors so that assessments are consistent and unbiased. Criteria can be quantitative or qualitative.
7. **Forms of assessment:** test and non-test.
8. **Forms of learning:** Lecture, Response, Tutorial, Seminar or equivalent, Practicum, Studio Practice, Workshop Practice, Field Practice, Research, Community Service and/or other equivalent forms of learning.
9. **Learning Methods:** Small Group Discussion, Role-Play & Simulation, Discovery Learning, Self-Directed Learning, Cooperative Learning, Collaborative Learning, Contextual Learning, Project Based Learning, and other equivalent methods.
10. **Learning materials** are details or descriptions of study materials which can be presented in the form of several main points and sub-topics.
11. **The assessment weight** is the percentage of assessment of each sub-PO achievement whose size is proportional to the level of difficulty of achieving that sub-PO, and the total is 100%.
12. TM=Face to face, PT=Structured assignments, BM=Independent study.